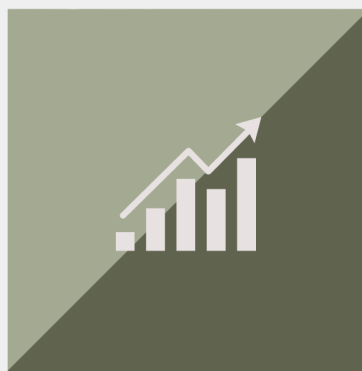
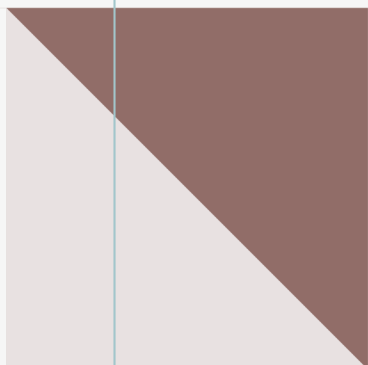


Market Illumination

3Q 2025

Investment Insights

“Patience is bitter, but
its fruit is sweet.”
— Aristotle



Executive Summary



Every market cycle has its ups and downs, but the long view often rewards those who stay invested. Volatility can test patience, yet it also reinforces the importance of a thoughtful, diversified approach. By maintaining perspective and balance, investors can stay on course regardless of short-term market noise.

This past quarter illustrated that progress often unfolds alongside uncertainty. Markets advanced amid solid earnings reports and accommodative policy developments, even as lingering risks created a more complex backdrop. While some investors may be cautious at current market levels, it's worth remembering that new highs are a normal part of the market cycle, not necessarily a warning sign. Investors who maintained discipline benefited from remaining invested through the volatility instead of reacting to shifting headlines.

Stocks and bonds each contributed to portfolio stability during the quarter. Equities were supported by strong corporate results and improving sentiment, while bonds found their footing as inflation trends moderated and policymakers signaled flexibility. Together, these developments emphasized the value of maintaining diversification as markets adapt to evolving economic conditions.



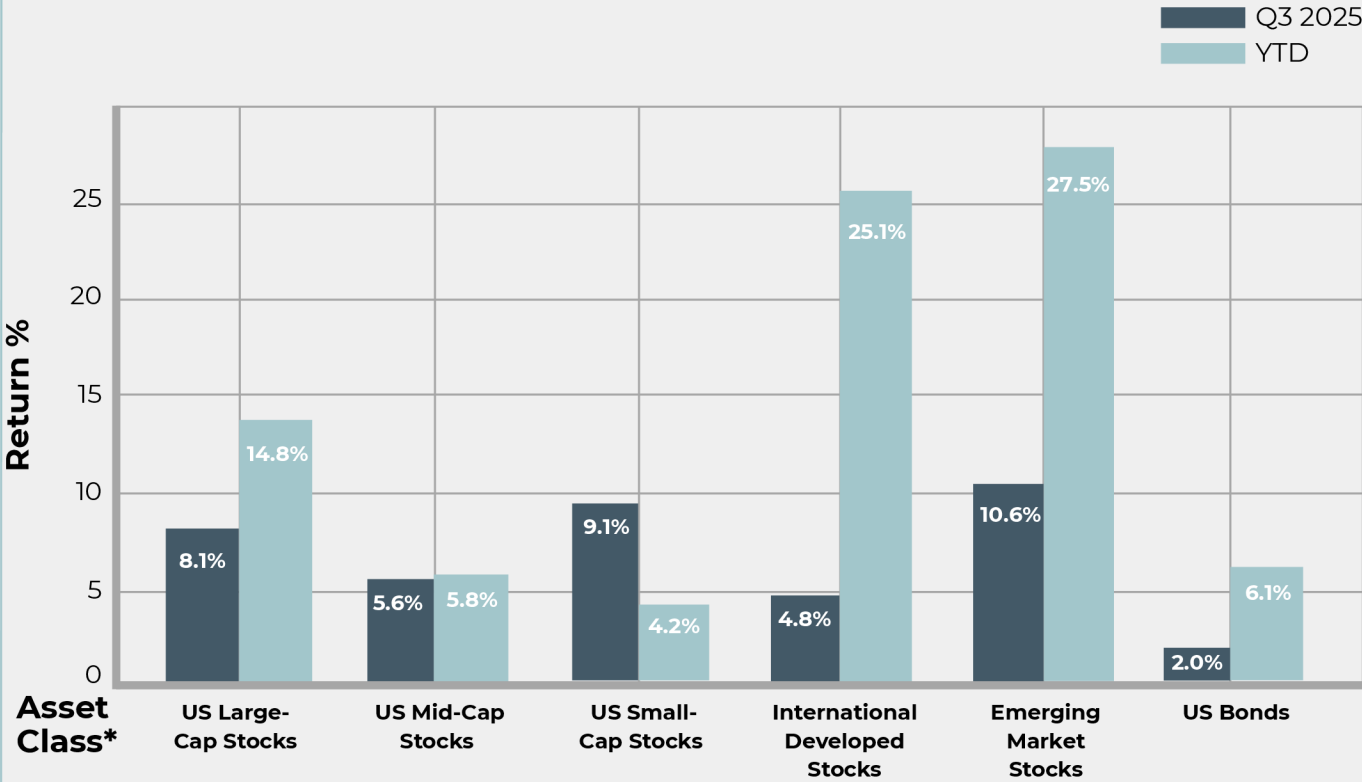
Erin Itkoe

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Vice President & Wealth Advisor

Market Performance



Source: Morningstar

***Asset classes as represented by the following indices:**

US Large-Cap Stocks
S&P 500 TR USD

US Mid-Cap Stocks
S&P MidCap 400 TR USD

US Small-Cap Stocks
S&P SmallCap 600 TR USD

International Developed Stocks
MSCI EAFE NR USD

Emerging Market Stocks
MSCI EM NR USD

US Bonds
Bloomberg US Agg Bond TR USD

Highlights



The Fed Cuts Rates

The Fed continued to face the challenge of loosening policy enough to support growth while remaining vigilant against inflationary resurgence.

In September, the Federal Reserve **lowered its benchmark rate by 25 basis points**, which was the first cut of 2025. Inflation readings had cooled modestly through the quarter, giving policymakers room to act. Markets responded positively, possibly reflecting optimism that the easing cycle could extend into 2026.

While this was happening, public discourse over the Fed's independence grew louder, raising concerns that future decisions may be scrutinized as much for optics as for economic rationale. However, heading into 2025, many analysts and rate-futures markets had already priced in the expectation that rate cuts would begin sometime in 2025. This was forecasted under the assumption that inflation would continue moderating. Additionally, history shows that the Fed has occasionally initiated easing cycles when equity markets were near all-time highs in an effort to sustain expansion rather than react to a collapse.

Rates Cut by

25

Basis Points

 LUMINESCENT
WEALTH MANAGEMENT

Corporate Earnings

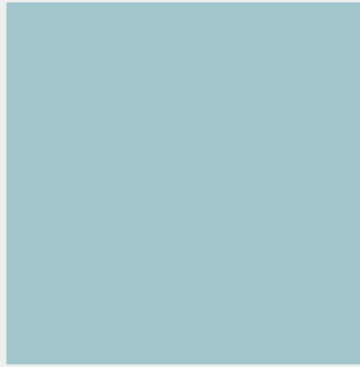
Corporate earnings continued to provide support for equities. Analysts are expecting the S&P 500 year-over-year earnings growth to be above 8% for the quarter. Technology, Industrials, and Financials were among the strongest contributors, and US Mid-Cap and US Small-Cap stocks benefited from the Fed's rate cut.

Speculation around the corporate tax landscape turned into action with the enactment of the **One Big Beautiful Bill Act (OBBBA)** in July 2025, which provided companies and investors with clarity. The legislation made several key provisions permanent, offering businesses greater predictability in financial planning. This, in part, helped underpin the healthy earnings growth seen in the third quarter.

While valuations remained elevated, corporate earnings helped sustain investor confidence. The indication is that business conditions have held up better than many anticipated. **The S&P 500 reached a record high 28 times year-to-date through September 30th**, with 23 of those days occurring in the third quarter (Source: Yahoo Finance). These record-setting sessions highlight how solid earnings results contributed to market resilience.



OBBBA



Trade & Tariffs Remained in Focus

Global trade policy continued to inject uncertainty into markets. While some tariff deadlines were postponed, new measures remained under discussion in sensitive areas such as semiconductors, steel, and pharmaceuticals. For many US companies, navigating higher input costs and adjusting supply chains likely added complexity to capital planning. These unresolved pressures contributed to more cautious growth forecasts across both developed and emerging markets. Meanwhile, emerging markets showed relative resilience, aided by a softer US dollar and capital inflows, though they remain exposed if trade tensions intensify.

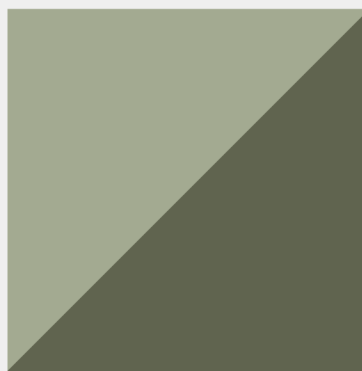
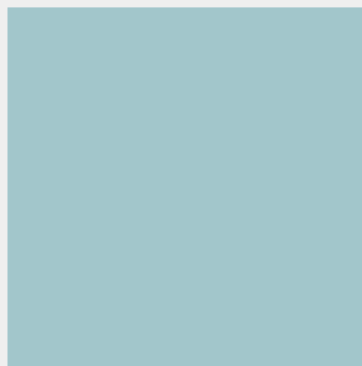
The immediate impact on consumers has been relatively modest. While businesses are navigating higher input costs and adjustments in their supply chains, most households did not see major changes to day-to-day expenses. The phased approach to new tariffs and targeted exemptions has helped limit abrupt price increases, and many companies have been able to adapt gradually. As a result, while trade policy remains an important factor in market and business planning, its effect on consumer spending so far has been contained.



Consumer Spending

Consumer spending has shown a clear divide by income. Higher-income households remained relatively resilient, supporting overall growth, while lower-income consumers pulled back amid tighter budgets and rising credit stress. Housing costs, including slower new construction and mortgage rates that continue to weigh on affordability, have added pressure for many households. Consumer confidence surveys reflected this divide, with sentiment leaning more pessimistic even as aggregate spending stayed positive.

For most households, the immediate impact on day-to-day expenses has been limited. While some sectors face higher costs and supply chain adjustments, households have generally adapted without major disruptions. The overall picture suggests that, despite pressures on lower-income consumers, spending continues to support economic activity, though future trends may be shaped by how these financial pressures evolve.



In Summary

Taken together, the events of the third quarter reinforce a few key takeaways. **Markets showed resilience** amid ongoing uncertainty, supported by strong corporate earnings, accommodative policy, and diversified investment opportunities. At the same time, **risks remain unevenly distributed**, as trade developments, shifts in consumer behavior, and debates over monetary policy could influence market conditions. Record-setting S&P 500 levels and solid earnings growth illustrate that, even in a complex environment, investors have seen areas of stability and opportunity.

Through it all, we remain committed to providing guidance and support, helping clients stay focused on their financial priorities even as short-term narratives evolve. Periods of volatility are an inherent part of markets. **History shows that maintaining a disciplined, diversified approach can help investors navigate different conditions over time.** Rather than trying to predict which theme will dominate next, portfolios can be structured to potentially benefit from multiple scenarios. By focusing on long-term objectives and aligning portfolios with individual goals, investors may benefit from potential growth while managing risk.



Looking Ahead



Fed Credibility:

With political commentary intensifying, the Fed will need to reinforce its data-driven independence.

Earnings vs. Valuations:

Corporate earnings growth remains solid, but valuations leave little room for disappointment.

Policy Uncertainty:

Markets will be watching closely to see whether tariff disputes escalate or find resolution.

Income Divide:

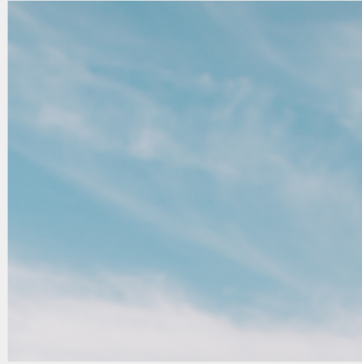
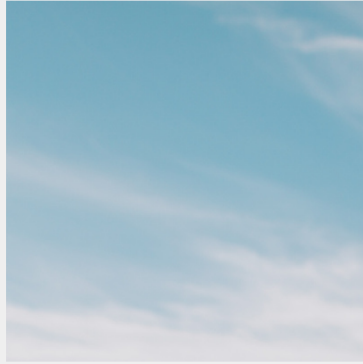
Spending patterns may continue to vary across income levels, influencing overall consumer sentiment and economic activity.

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